

Position Description: Network Engagement Director

Location: Remote-first; based in Cleveland

Salary: \$70,000 - \$85,000

Application due: February 23



Background

Philanthropy Ohio is a statewide membership association that leads and equips Ohio philanthropy to be effective partners for change in our communities. Working towards a vision of a just and vibrant Ohio through impactful philanthropy, our dedicated staff helps members achieve their charitable goals by advocating, educating, convening and collaborating – all while centering equity.

Position Summary

The Network Engagement Director serves as a strategic connector for our members as they strengthen their work. By deeply understanding our members, their focus areas and their learning paths, the Director will amplify their membership value by connecting them with peers, resources and programming to speed their pace of change. The Network Engagement Director will work closely with the President & CEO, the VP of Programs and Learning and the VP of Communications and Membership to align and activate the member network in ways that increase the value and uniqueness of their membership and creates growth and opportunity for Philanthropy Ohio.

Primary Responsibilities

- Connecting and convening members on shared topics and practices
- Delivering programs and facilitating convenings
- Prospect research and cultivating national partnerships
- Exploring earned revenue opportunities
- Regularly representing Philanthropy Ohio in Northeast Ohio and throughout the state

Detailed job description can be found: <https://www.philanthropyohio.org/jobs/network-engagement-director>

Qualifications

- Deep familiarity with the philanthropic sector; experience in a foundation or nonprofit organization required.
- Awareness of current trends, topics and resources in the philanthropic sector and on the critical issues that many foundations address (i.e. housing, health, democracy, education).
- Strong relationship skills with an emphasis on achieving organizational goals through connections, networking and engagement.
- Familiarity and experience within the philanthropy ecosystem of Northeast Ohio.
- Proficient in facilitating groups, delivering programs and convening networks with a shared purpose
- Engaging, inclusive and welcoming delivery style that encourages members to fully participate and work toward goals together.
- Comfort in initiating conversations, exploring partnerships and finding common ground.
- Resourceful in researching and identifying appropriate prospects and navigating funding conversations and processes.
- Use time and resources well, displaying ability to manage multiple projects and shifting priorities.
- Attention to detail, ability to produce high-quality work products.
- Work collaboratively in a team environment.
- Approach responsibilities creatively with the goal of continuous improvement.

Philanthropy Ohio is an equal opportunity employer. There shall be no discrimination of persons on the basis of race, age, sex, marital status, disability, citizenship, religion, national origin, sexual orientation, political affiliation or belief with regard to hiring, assignment, promotion or other conditions of staff employment.